

Landscape and Irrigation Sales Representative

Posted On: Jul 27, 2022

Name of Company: Turf Care Products Canada Limited

Company Description:

About Us

For more than forty-five years, Turf Care Products Canada Limited, a privately owned Company, has been a leading distributor of best-in-class equipment, irrigation products, service and parts to golf courses, municipalities, and landscapers. In 2021 as well as in 2022 Turf Care earned the distinction of being named one of **Canada's Best Managed Companies**.

For more information on who we are and what we do please visit our website: www.turfcare.ca

Position to be Filled: Landscape and Irrigation Sales Representative

Position Description:

About the Opportunity

Turf Care Products, conveniently located in Newmarket, Ontario near the intersection of 404 and Davis Drive, is currently seeking a Landscape and Irrigation Sales Representative. If you enjoy being out on the road and interacting with people and have experience with sales in a Residential Lawn environment than this may be the opportunity for you. We offer a competitive compensation package, including salary, commissions, bonus earning opportunities, company vehicle, 100% paid employer paid health and dental premiums along with many other Company provided benefits.

Responsibilities include:

- To represent Turf Care and all of its manufacturers to serve existing and future customers.
- To provide concrete solutions to customer problems both in terms of product sales and service repair.
- Manage and maintain existing customer base, as well as bring in NEW accounts.
- Contractor training.
- Use of a company vehicle and deliveries.

Qualifications:

Skills:

- Excellent organizational skills with a high attention to detail.
- Ability to work both independently and within a team.
- Irrigation and Landscape Lighting technical abilities.
- Personable.
- Self-starter.
- Effective interpersonal, communication and problem-solving skills.
- Result driven; Known for working well in fast paced and deadline-oriented environment
- Easily adaptable to changing priorities and schedules

Qualifications:

- 2 years of sales experience
- Knowledge of Irrigation and Landscape Lighting products
- Valid Driver's License with a clean driver's abstract
- Proficient with Microsoft programs (Word, Excel, Outlook, etc...)
- Willing to work flexible hours
- Completion of High School

Resume Submission Deadline: Aug 19, 2022

Contact Information

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Position: Ontario Res/Com Manager

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